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Contract Information

**Educational Services Commission of New Jersey
New Jersey State approved Co-op # 65MCESCCPS
Furniture & Accessories Bid #ESC NJ 20/21-01**

Contract Term

The contract term is 7/02/2020-7/01/2022 with possible extensions beyond the initial term.

Contract Pricing

See page 2 for Inside and Spotted Delivery definitions.

List Price Range	Discount	Services Included	Inside Delivery Markup	Spotted Delivery Markup (non-PW)	Spotted Delivery Markup (PW)
<\$2,500	33%	Dock Delivery	11%	19%	35%
\$2,501-\$9,999	34%				
\$10,000-\$49,999	35%				
\$50,000-\$199,999	37%				
\$200,000-\$499,999	40%				

Extraordinary Delivery Charges

- Spotted Delivery Markup - Saturday or 2nd Shift Evening: 30%
- Spotted Delivery w/ Prevailing Wage Markup - Saturday or 2nd Shift Evening: 50%
- Stair Carry Up Markup: Additional 3% per flight of stairs
- Lift Gate Fee: \$99

Price List

ESC NJ allows price lists to be updated once per year. Current price lists will be posted on the NPS website. Additionally, NPS will send out notifications to dealers upon approval of an updated price list.

Submitting PO's

NPS asks that dealers reference the contract number on PO's. It would be best if you could also include a copy of the end-user PO for our records.

Report of Contract Usage

NPS is required to send quarterly sales reports to ESC NJ in a specific format. Dealers are required to furnish NPS with their contract sales in the same format so that we can compile everything into a single report for ESC NJ in a timely manner.

About the ESC NJ Co-op

<https://www.escnj.us/domain/316>





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ESCNJ Definitions for Inside and Spotted Delivery

- **Inside Delivery** Items are to be delivered to a Co-op member's location and taken off the truck by transportation carrier personnel and brought to a designated area inside the school or office building.
- **Spotted Delivery** Items are to be delivered to a Co-op member's location and taken off the truck by transportation carrier personnel and brought to a designated area inside the school or office building. Transportation carrier personnel are responsible then to uncrate, setup and assemble items to determine good working order and remove all debris to the satisfaction of the Co-op member.

